

# Scope of Appointment Confirmation Form

The Centers for Medicare and Medicaid Services (CMS) requires licensed sales agents to document the scope of the products that may be presented during a marketing appointment between the agent and the Medicare beneficiary (or their authorized representative). All information provided on this form is confidential. A separate form should be completed for each Medicare eligible beneficiary or his/her authorized representative.

**Please indicate the product(s) you agree to discuss by checking the applicable checkbox(es):**

- |   |  |
|---|--|
| <input type="checkbox"/> <b>Stand-alone Medicare Prescription Drug Plan</b><br><input type="checkbox"/> <b>Medicare Advantage Plans (Part C) and Cost Plans</b> | <input type="checkbox"/> <b>Dental/Vision/Hearing Products</b><br><input type="checkbox"/> <b>Hospital Indemnity Products</b><br><input type="checkbox"/> <b>Medicare Supplement or (Medigap) Products</b> |
|---|--|

**By signing this form, you agree to a meeting with a licensed sales agent to discuss the types of products you indicated above.** Please note, the individual who will discuss the products is either employed or contracted by a Medicare plan. They **do not** work directly for the federal government. This individual may also be paid based on your enrollment in a plan.

Signing this form **does not** obligate you to enroll in a plan, affect your current or future enrollment, or enroll you in a Medicare plan.

## Beneficiary or Authorized Representative Signature and Signature Date:

\_\_\_\_\_  
**Signature:**

\_\_\_\_\_  
**Signature Date:**

*If you are the authorized representative, please sign above and print below:*

\_\_\_\_\_  
 Representative's Name:

\_\_\_\_\_  
 Your Relationship to the Beneficiary:

### To be completed by the Agent (print clearly and legibly):

Agent Name: The Health Insurance Shoppe	Agent Phone: (773)880-8484	Agent Writing Number: 26-4198899
Beneficiary Name:	Beneficiary Phone (Optional):	Date Appointment will be Completed:
Beneficiary Address (Optional):		
Initial Method of Contact: Email	Plan(s) the Agent will represent during the meeting BCBSIL, AARP, Mutual of Omaha	
Agent's Signature:		

\*Scope of Appointment documentation is subject to CMS record retention requirements\*

If applicable, provide the explanation why the SOA was not signed prior to meeting:

- |   |   |
|---|---|
| <input type="checkbox"/> Unplanned Attendee<br><input type="checkbox"/> Walk-in<br><input type="checkbox"/> Other (please explain): _____ | <input type="checkbox"/> Beneficiary requested other health-related product information |
|---|---|